

OFFICIAL VENDORS

Commercial Printers

Digital, On-Demand: Reasonable \$

Copy General

URL: copygeneral.com
102-G Executive Drive
Sterling, VA 20166

Account Exec: Laura d'all
eMail: laura@copygeneral.com
phone: 703-478-5252

CSR: Tammy Baker
eMail: tammy@copygeneral.com
phone: 703-478-5252
fax: 703-478-0829

Services: print on demand, high speed digital only - Xerox iGen and HP Indigo 7-color digital press; laser envelope printer

HBP

URL: hbp.com
2818 Fallfax Drive
Falls Church, VA 22042

Account Exec: Mary Memminger
eMail: mmemminger@hbp.com
cell: 202-437-6201
office: 703-289-9047

Project Manager: Mike Jacobs
email: mjacobs@hbp.com
direct: 703-289-9073

Project Manager: Lorinda Stracke
952 Frederick St.
Hagerstown, MD 21740
eMail: lstracke@hbp.com
direct: 888-812-1884
fax: 301-733-6586

Services: offset, digital, wide-format; mailing & fulfillment; signs, banners & displays

Offset: Mid-range \$\$

Mount Royal Printing & Communications

URL: mtroyalprinting.com
6310 Blair Hill Lane
Baltimore, MD 21209

Sr. Account Exec: Nils Dailey
eMail: nils@mtroyalptg.com
cell: 703-822-3212
plant: 410-296-1117
fax: 410-296-2990

CSR: Liz Hare
eMail: liz@mtroyalprinting.com
direct: 410-296-1117
Services: 4/c; digital; wide-format; mailing

Schmitz Press*

URL: schmitzpress.net
37 Loveton Circle
Sparks, MD 21152
Print Consultant: Clay Doughty
eMail: clay@schmitzpress.com
office: 410-329-3000
direct: 202 494 9906

CSR: Eley Walker
eMail: eley@schmitzpress.com
phone: 800-537-6183
fax: 410-771-4342
Services: commercial offset; digital Canon; mailing; preferred vendor for AU Commencement & Admissions and confirm estimates include delivery

Westland Printers*

URL: westlandprinters.com
14880 Sweitzer Lane
Laurel, MD 20707
Account Exec: Phil Arnold
eMail: philip.h.arnold@rrd.com
cell: 301-674-4485
CSR: Dustin White
eMail: dustin.b.white@westlandprinters.com
office: 240-355-4118
cell: 410-991-8103
fax: 301-384-2616
Services: 4/c sheetfed, halfset web; digital/large format; foil stamping, embossing, die cutting

Offset/UV: High-end \$\$\$\$

Worth Higgins & Associates*

URL: worthhiggins.com
8770 Park Central Drive
Richmond, VA 23227

Account Exec: Daniel Fannon
eMail: dfannon@whaprint.com
cell: 703-401-0831 o: 804-264-2304
CSR: Mandy Snyder
eMail: msnyder@whaprint.com
phone: 804-592-3098
fax: 804-264-5733

Services: commercial offset 4/c; UV; iGen; digital; large format; letterpress; financial document management (confirm shipping & delivery charges)

Mosaic

URL: https://mosaic.buzz
4801 Viewpoint Place
Cheverly, MD 20781
Account Exec: Greg Hansan
eMail: ghansan@mosaicprint.com
cell: 703-965-7640
CSR: Meredith Carlton
eMail: mcarlton@mosaicprint.com
phone: 301-955-1372
fax: 301-927-3621
ftp: https://ftp.mosaic.buzz
AmericanUniversity
Un1ver51ty
Services: UV, Conventional, digital; promotional swag; interactive

OFFICIAL VENDORS

Commercial Vendors

Banner, Display, Large Format & Signage

CSI/Digilink

URL: csi2.com
840 S. Pickett Street
Alexandria, VA 22304
Account Exec: Wilt Gallaher
eMail: wgallaher@csi2.com
phone: 703-205-0000
CSR: Pam Boswell
eMail: pboswell@csi2.com
phone: 703-205-0000
fax: 703-205-2950

Services: banners, large format signage, displays, etc - include their delivery \$\$

C2 Imaging

URL: c2imagingllc.com
7700 Leesburg Pike, Terrace Level
Falls Church, VA 22043
Sales Director: Chris Downs
eMail: chris.downs@c2imagingllc.com
direct: 240-224-7894
cell: 301-996-0503
office: 240-224-7890

Account Manager: Abby Ross

220 Perry Parkway, #3
Gaithersburg, MD 20877
eMail: abby.ross@c2imaging.com
direct: 240-224-7858
mobile: 843-670-3666
fax: 703-288-3290
ftp url: files.goc2i.com
c2dc@c2imaging.com
Services: AU Shuttle Bus wraps, banners, large format signage, displays, etc

Vision Sign, Inc.

URL: visionsign.net
45954 Trefoil Lane #184
Sterling, VA 20166
Account Exec: Jason Alexander
eMail: jason@visionsign.net
phone: 703-7070858
fax: 866-838-0286
Services: indoor, outdoor, exterior and interior signs, murals/displays, fleet graphics, plaques & wayfinders; produced and installed the Donor Recognition etched stainless steel plaques in Kogod and SIS

Direct Mail

Tray PML

URL: trayinc.com
681 Hollins Ferry Road, Suite A
Glen Burnie, MD 21061
Account Manager: Matt Bishop
eMail: mbishop@trayinc.com
direct: 410-689-0713
fax: 410-689-0751
Services: envelopes for Enrollment Admit pak; commercial, large format, promotional products

Promotional & Specialty

Advertising, Etc

URL: advertising-etc.com
Account Exec: Joanie Melner
eMail: jmelner@advertising-etc.com
cell: 301-365-3006
Services: bags, apparel, tradeshow, office swag; woman-owned, custom promo products

G&G Outfitters

URL: ggoutfitters.com
Account Exec: Anne Schulman
eMail: aschulman@ggoutfitters.com

Halo Branded Solutions

URL: halo.com
14232 Platinum Drive
N. Potomac, MD 20878
Account Exec: Cathy Hodin
eMail: Cathy.Hodin@halo.com
phone: 301-908-2774
Services: bags & totes, drinkware, promo pens & writing, technology, promotional apparel, calendars; did the white gold lapel pin for SMB announcement event

AU Stationery

W.B. Mason

URL: wbmasoninteriors.com
43 North Road
East Windsor, CT 06088
Account Exec: Andrew Sudyka
eMail: andrew.surdyka@wbmason.com
cell: 774-444-5634???
phone: 571-480-6142
Services: AU letterhead, carrier envelopes, business cards, note pads

AU Diploma Covers

Paradigm

URL: paradigm-corp.com
2600 Performance Court
Virginia Beach, VA 23453
Account Exec: Chris Jackson
eMail: chrisj@paradigm-corp.com
salesinfo@paradigm-corp.com
phone: 800-373-6876 ext. 308
fax: 800-842-3080
Services: diploma covers, certificates

Commencement Tickets

Inkprint DC/Ink Print & Design

URL: inkprintdc.com
1016 Havencrest Street
Rockville, MD 20850
csr@inkprintdc.com
443.497.3476
Account Exec: Mo Spicci
eMail: mo@inkprintdc.com
cell: 301-583-8300?
CSR: Andrea Baker
eMail: andrea@inkprintdc.com
cell: 443.497.3476
office: 202.439.4850